

## **BUSINESS MEETING OF THE**

## MICHIGAN LIQUOR CONTROL COMMISSION

Held: Tuesday, April 15, 2014

Lansing District Office 7150 Harris Drive Lansing MI 48909

Present: Andrew J. Deloney, Chairman

Dennis Olshove, Commissioner

Absent: Teri L. Quimby, Commissioner

Staff: Julie Wendt, Director of Executive Services Division

Tom Hagan, Director of Enforcement Division Pam Hamilton, Deputy Director of Finance Division

Tim Kovacik, Deputy Director of Executive Services Division

Jean Allison, Server Training Coordinator

Kerry Krone, Business Manager

Anita Fawcett, Executive Services Division

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The meeting was called to order by Chairman Deloney at 9:37 a.m., noting a quorum was present.

- I. Moved by Commissioner Olshove, supported by Chairman Deloney, that the minutes of the Commission meeting of April 8, 2014, be approved as written and presented, motion carried by unanimous vote.
- II. Ms. Hamilton presented the E-Quote reports for product listings in four categories and requested approval of the following:
  - **A.** That the products listed below be granted exceptions to the standard pack size, inasmuch as the items are packaged nationally or meet other exceptions as indicated and be approved for listing in the approved products list effective May 4, 2014:

COMPANY/ADA	<u>PRODUCT</u>	PACK SIZE
Berkshire Mountain Distillers, Inc.	750ml Berkshire Mtn Cask Finished	6 Bottles
(General Wine & Liquor Co.)	750ml Berkshire Mtn Ethereal Gin 750ml Berkshire Mtn Greylock Gin	6 Bottles 6 Bottles
Constellation Brands, Inc. (General Wine & Liquor Co.)	375ml Svedka Peach Vodka	12 Bottles

(NWS Michigan, Inc.) Classic Wine Imports, Inc. (NWS Michigan, Inc.) International Beverage Co., Inc. (General Wine & Liquor Co.) Laird & Company (NWS Michigan, Inc.) T50ml Kelt Commodore Cognac (General Wine & Liquor Co.)  Laird & Company (NWS Michigan, Inc.) St. George Spirits Inc. (NWS Michigan, Inc.) Sazerac Company, Inc. (NWS Michigan, Inc.) Sazerac Company, Inc. (NWS Michigan, Inc.) Sayy Spirits, LLC (General Wine & Liquor Co.) Skyy Spirits, LLC (General Wine & Liquor Co.) Soml Skyy Infusion Moscato Grape PL (General Wine & Liquor Co.) Soml Skyy infusion Wild Strwbrry PL Sutter Home Winery, Inc. (General Wine & Liquor Co.) Soml Cruz Del Sol Reposado (General Wine & Liquor Co.) Thirteenth Colony Distilleries, LLC  Thirteenth Colony Distilleries, LLC  Classic Wine Moscato Grape A Smith Glenlivet 15 yr. 6 Bottles 750ml Lazzaroni Limoncello 6 Bottles 750ml Lazzaroni Limoncello 6 Bottles 750ml St. George Coffee Liqueur 6 Bottles 750ml Rich & Rare Caramel PL 60 Bottles 120 Bottles
(NWS Michigan, Inc.) International Beverage Co., Inc. (General Wine & Liquor Co.) Laird & Company (NWS Michigan, Inc.) T50ml Lazzaroni Limoncello (NWS Michigan, Inc.) T50ml Lazzaroni Limoncello T50ml Le Reviseur Origin Extra T50ml St. George Coffee Liqueur T60ml St. George Coffee Lique
International Beverage Co., Inc. (General Wine & Liquor Co.)  Laird & Company 750ml Lazzaroni Limoncello 6 Bottles (NWS Michigan, Inc.) 750ml Le Reviseur Origin Extra 4 Bottles St. George Spirits Inc. 750ml St. George Coffee Liqueur 6 Bottles (NWS Michigan, Inc.) 750ml Rich & Rare Caramel PL 60 Bottles (NWS Michigan, Inc.) 50ml Rich & Rare Caramel PL 60 Bottles (NWS Michigan, Inc.) 50ml Skyy Infusion Moscato Grape PL (General Wine & Liquor Co.) 50ml Skyy infusion Wild Strwbrry PL 120 Bottles (General Wine & Liquor Co.) 50ml Cruz Del Sol Reposado 60 Bottles (General Wine & Liquor Co.) 375ml Cruz Del Sol Reposado 12 Bottles 50ml Cruz Del Sol Silver 60 Bottles Thirteenth Colony Distilleries, LLC 750ml 13th Colony Southern Bourbon 6 Bottles
(General Wine & Liquor Co.)  Laird & Company (NWS Michigan, Inc.) St. George Spirits Inc. (NWS Michigan, Inc.) Sazerac Company, Inc. (NWS Michigan, Inc.) Sazerac Company, Inc. (NWS Michigan, Inc.) Skyy Spirits, LLC (General Wine & Liquor Co.) Sutter Home Winery, Inc. (General Wine & Liquor Co.) Soml Cruz Del Sol Reposado (General Wine & Liquor Co.) Soml Cruz Del Sol Silver Thirteenth Colony Distilleries, LLC  750ml Lazzaroni Limoncello 6 Bottles
Laird & Company 750ml Lazzaroni Limoncello 6 Bottles (NWS Michigan, Inc.) 750ml Le Reviseur Origin Extra 4 Bottles St. George Spirits Inc. 750ml St. George Coffee Liqueur 6 Bottles (NWS Michigan, Inc.) 50ml Rich & Rare Caramel PL 60 Bottles (NWS Michigan, Inc.) 50ml Skyy Infusion Moscato Grape PL 120 Bottles (General Wine & Liquor Co.) 50ml Skyy Infusion Wild Strwbrry PL 120 Bottles Sutter Home Winery, Inc. 50ml Cruz Del Sol Reposado 60 Bottles (General Wine & Liquor Co.) 375ml Cruz Del Sol Reposado 12 Bottles 50ml Cruz Del Sol Silver 60 Bottles Thirteenth Colony Distilleries, LLC 750ml 13 <sup>th</sup> Colony Southern Bourbon 6 Bottles
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375ml Cruz Del Sol Silver 12 Bottles Thirteenth Colony Distilleries, LLC 750ml 13 <sup>th</sup> Colony Southern Bourbon 6 Bottles
Thirteenth Colony Distilleries, LLC 750ml 13 <sup>th</sup> Colony Southern Bourbon 6 Bottles
(NWS Michigan, Inc.)
Vision Wine & Spirits, LLC 750ml The Bitter Truth Apricot Liq 6 Bottles
(General Wine & Liquor Co.) 200ml The Bitter Truth Aromatic 12 Bottles
200ml The Bitter Truth Celery 12 Bottles
200ml The Bitter Truth Chocolate 12 Bottles
200ml The Bitter Truth Creole 12 Bottles
750ml The Bitter Truth Elderflower 6 Bottles
200ml The Bitter Truth Grapefruit 12 Bottles
200ml The Bitter Truth Jerry Thomas 12 Bottles
200ml The Bitter Truth Lemon 12 Bottles
200ml The Bitter Truth Orange 12 Bottles
Wilson Daniels, Ltd. 375ml Seagram's Peach Vodka 12 Bottles
(General Wine & Liquor Co.) 750ml Teeling Irish Whiskey 6 Bottles
Western Spirits Beverage 50ml Kru 82 Cucumber PL (Glass) 60 Bottles
Company, LLC 50ml Kru Peach Mango PL (Glass) 60 Bottles (General Wine & Liquor Co.)

**B.** That the following requests for addition of product to the approved products list be approved for listing, effective May 4, 2014:

<u>COMPANY/ADA</u> <u>PRODUCT</u> <u>PACK SIZE</u>

Sazerac North America, Inc. (NWS Michigan, Inc.)	200ml Chi Chi's Chocolate Malt PL 1750ml Chi Chi's Chocolate Malt PL 200ml Chi Chi's Long Isl Iced Tea PL 200ml Chi Chi's Orange Cream PL 750ml Chi Chi's Pina Colada PL 200ml Chi Chi's Skinny Lng Isl Tea PL	48 Bottles 6 Bottles 48 Bottles 48 Bottles 12 Bottles 48 Bottles
Jim Beam Brands Company (NWS Michigan, Inc.)	750ml Calico Jack Black Spiced Rum	12 Bottles
Temperance Distilling Company (NWS Michigan, Inc.)	750ml Liquorizh Vodka	12 Bottles
Constellation Brands, Inc.	50ml Svedka Peach Vodka	120 Bottles
(General Wine & Liquor Co.)	750ml Svedka Peach Vodka	12 Bottles
	1000ml Svedka Peach Vodka	12 Bottles
	1750ml Svedka Peach Vodka	6 Bottles
Caribbean Distillers LLC	750ml Black Roberts Gold Rum	12 Bottles
(NWS Michigan, Inc.)	1000ml Black Roberts Gold Rum	12 Bottles
	1750ml Black Roberts Gold Rum	6 Bottles
	1750ml Black Roberts Gold Rum PL	6 Bottles
	750ml Black Roberts Silver Rum	12 Bottles
	1000ml Black Roberts Silver Rum	12 Bottles
	1750ml Black Roberts Silver Rum	6 Bottles
	1750ml Black Roberts Silver Rum PL	6 Bottles
Heaven Hill Distilleries, Inc. (General Wine & Liquor Co.)	1750ml Evan Wms Kentucky Slush PL	6 Bottles
McCormick Distilling Company Inc. (General Wine & Liquor Co.)	1750ml Platte Valley Moonshine	6 Bottles
Middle West Spirits, LLC (NWS Michigan, Inc.)	750ml Oyo Michelone Reserve Bourbon	12 Bottles
Ole Smoky Distillery, LLC	750ml Ole Smoky Moonshine Sweet Tea	12 Bottles
(NWS Michigan, Inc.)	750ml Ole Smoky Moonshine Wtrmelon	12 Bottles
Proximo Spirits, Inc. (General Wine & Liquor Co.)	50ml Three Olives Loopy PL	120 Bottles
Sazerac Company, Inc.	750ml Firefly Blackberry Moonshine	12 Bottles
(NWS Michigan, Inc.)	750ml Rich & Rare Caramel	12 Bottles
Spirit Group, Inc. (General Wine & Liquor Co.)	750ml Russian Billionaire	12 Bottles
Sutter Home Winery, Inc.	750ml Menage a Trois Vodka	12 Bottles
(General Wine & Liquor Co.)	750ml Menage a Trois Berry Vodka	12 Bottles
,	750ml Menage a Trois Citrus Vodka	12 Bottles
Terressentia Corporation (General Wine & Liquor Co.)	750ml Ghost Tree Pecan Pie Moonshine	12 Bottles

21 <sup>st</sup> Century Spirits, LLC (NWS Michigan, Inc.)	750ml Gabriel Boudier Cr De Frambois 750ml Gabriel Boudier Cr De Peches	12 Bottles 12 Bottles
TI Beverage Group, Ltd.	750ml Redrum Rum	12 Bottles
(General Wine & Liquor Co.)	750ml Contain Margan White Bum DI	10 Dottloo
Diageo Americas, Inc. (NWS Michigan, Inc.)	750ml Captain Morgan White Rum PL	12 Bottles
Wilson Daniels, Ltd. (General Wine & Liquor Co.)	750ml Seagram's Peach Vodka	12 Bottles
Western Spirits Beverage	750ml Kru 82 Cucumber PL (Glass)	12 Bottles
Company, LLC	750ml Kru Peach Mango PL (Glass)	12 Bottles
(General Wine & Liquor Co.)		

That the request of Journeyman Distillery, LLC, holder of 2013 Small Distiller license, for addition of the following products to the approved product list, be approved for listing, effective May 4, 2014; further prior to any sale and distribution of the products through the Commission's spirit distribution system, Journeyman Distillery, LLC, must submit and receive Commission approval for an amended liquor quotation which designates an Authorized Distribution Agent for these products:

<u>PRODUCT</u>	PACK SIZE
200ml Journeyman Bilberry Blk Hrts Gin	48 Bottles
200ml Journeyman Featherbone Bourbon	48 Bottles
200ml Journeyman Humdinger Jalapeno Vodka	48 Bottles
200ml Journeyman Ravenswood Rye	48 Bottles
200ml Journeyman Red Arrow Vodka	48 Bottles
200ml Journeyman Silver Cross Whiskey	48 Bottles

That the request of St. Julian Wine Company, holder of 2013 Small Distiller license, for addition of the following product to the approved product list, be approved for listing, effective May 4, 2014; further prior to any sale and distribution of the product through the Commission's spirit distribution system, St. Julian Wine Company, LLC, must submit and receive Commission approval for an amended liquor quotation which designates an Authorized Distribution Agent for this product:

<u>PRODUCT</u>	PACK SIZE
750ml A & G Michigan Apple Brandy	12 Bottles

**C.** That the following requests for promotional or special packaging be approved for listing, effective May 4, 2014:

COMPANY/ADA PRODUCT PACK SIZE

Bacardi U.S.A., Inc. (General Wine & Liquor Co.)	375ml Bacardi Gold w/50ml Mango Fus 375ml Bacardi Supr w/50ml Mango Fus	12 Bottles
(Scheral Wille & Liquol So.)	750ml Grey Goose w/50ml Grey Melon	12 Bottles
Jim Beam Brands Company	750ml Dek Peachtree w/50ml Pinn Whip	12 Bottles
(NWS Michigan, Inc.)	750ml J Beam Devils Cut w/2-50ml 750ml Jim Beam w/50ml Devils Cut	12 Bottles 12 Bottles
	750ml Jim Beam w/T Shirt	6 Bottles
MHW Ltd. (NWS Michigan, Inc.)	750ml Chopin Potato Vodka w/50ml Dorda	6 Bottles
Ole Smoky Distillery, LLC (NWS Michigan, Inc.)	750ml Ole Smoky Moonshine Lemon w/Gls	6 Bottles
Pernod Ricard USA, LLC	750ml Absolut 80 w/2-50ml	12 Bottles
(NWS Michigan, Inc.)	375ml Absolut 80 w/Cranberry Juice	12 Bottles
	750ml Malibu Coconut w/50ml Variety	12 Bottles
	750ml Malibu Isl Spc w/Pineapple Juice	6 Bottles
Diageo Americas, Inc.	750ml Bulliet/Rye w/50ml Ketel One	12 Bottles
(NWS Michigan, Inc.)	750ml Bushmills (Irish) w/2-50ml	12 Bottles
	750ml Bushmills Irish Honey w/2-50ml	12 Bottles
	750ml Cabin Fever Maple w/2-50ml	12 Bottles
	1750ml Capt Morgan Spc w/2-50ml	6 Bottles
	750ml George Dickel Old #8 w/2-50ml	12 Bottles
	750ml Pimm's Cup #1 w/2-50 ml	12 Bottles
	750ml Seagrams 7 Crwn Cherry w/2-50ml	12 Bottles
	750ml Seagrams 7 Crwn Drk Hny w/2-50ml	
	750ml Smirnoff 80 w/2-50ml #2	12 Bottles
	750ml Tanqueray (Eng) w/2-50ml	12 Bottles
United State Distilled Products Co.	375ml Kinky Summer Party Pack 2 Pk	12 Bottles
(General Wine & Liquor Co.)		

**D.** That the following requests for deletion of product from the approved products list be approved for delisting, effective May 4, 2014:

<u>COMPANY</u>	<u>PRODUCT</u>	PACK SIZE
A. Hardy/U.S.A. Ltd. (General Wine & Liguor Co.)	50ml Rumchata Fishbowl Counter Unit	60 Bottles
Sazerac North America, Inc. (NWS Michigan, Inc.) Classic Wine Imports, Inc. (NWS Michigan, Inc.)	200ml Chi Chi's Long Isl Iced PL 4 Pk 200ml Chi Chi's Skinny Long Isl PL 4 Pk 750ml Tomintoul 1967 Scotch	24 Bottles 24 Bottles 6 Bottles

Heaven Hill Distilleries, Inc. (General Wine & Liquor Co.)	50ml Burnett's Ruby Red Grpefrt PL	120 Bottles
International Spirits & Wines, LLC	375ml Buckwheat Otay Whiskey	12 Bottles
(NWS Michigan, Inc.)	750ml Curious Gin	6 Bottles
	375ml Defiant Rye Whiskey	12 Bottles
	375ml Most Righteous Bourbon	12 Bottles
	750ml Peace Vodka	6 Bottles
	375ml Wicked White Whiskey	12 Bottles
McCormick Distilling Company Inc.	750ml McCormick Chocolate Vodka	12 Bottles
(General Wine & Liquor Co.)		
Palm Bay International, Inc.	750ml 901 Tequila Anejo	6 Bottles
(General Wine & Liquor Co.)	750ml 901 Tequila Reposado	6 Bottles
	750ml 901 Tequila Silver	6 Bottles
Skyy Spirits, LLC	50ml Skyy Infusion Moscato Grape PL	72 Bottles
(General Wine & Liquor Co.)	50ml Skyy Infusion Wld Strwbrry PL	72 Bottles
The Country Vintner, Inc. (NWS Michigan, Inc.)	750ml Ridge Absinthe Verte	6 Bottles
TI Beverage Group, Ltd.	750ml Redrum Rum	6 Bottles
(General Wine & Liquor Co.) Diageo Americas, Inc. (NWS Michigan, Inc.)	750ml Talisker 30 yr. Scotch	6 Bottles

Moved by Commissioner Olshove, supported by Chairman Deloney, that the above actions be taken in accordance with the E-Quote reports dated April 10, 2014, motion carried by unanimous vote.

III. Ms. Hamilton presented licensee requests for special price reductions on spirit products in accordance with the provisions of the Commission's Order of September 11, 2012 regarding special price reductions on spirit products, which was effective on January 1, 2013. She advised there were twenty-nine (29) different licensees requesting price reductions; that 2013 product price reductions could be approved; and that 12 product price reductions should be denied.

Moved by Commissioner Olshove, supported by Chairman Deloney, that the 2013 special price reductions be approved as indicated on the attached Approval for Price Reduction on Liquor report, motion carried by unanimous vote.

Moved by Commissioner Olshove, supported by Chairman Deloney, that the 12 special price reductions be denied for the reasons stated in the attached Notification of Denial for Price Reduction report, motion carried by unanimous vote.

IV. Ms. Hamilton presented the report for Delisting of Liquor Codes with Minimal Sales and requested that 514 products listed on the attached sheets, be delisted effective June 29, 2014, per Bulletin No. 2012-09, dated June 5, 2012. She advised this process is carried out biannually for one year sales periods at the end of March and September, to control the number of products contained in the MLCC Price Book. Ms. Hamilton stated the Vendors of Spirits and the Vendor Representatives are contacted via email and by letter that their products are being delisted, and are given the opportunity to demonstrate why their products should continue to be offered in the Price Book.

Moved by Commissioner Olshove, supported by Chairman Deloney, that the Delisting of Liquor Codes with Minimal Sales report, be approved as written and presented, motion carried by unanimous vote.

V. Ms. Hamilton requested approval of a bulletin for the submission of quotations for Price List No. 235, which is effective August 3, 2014. She advised this is a quarterly reminder that is sent to Vendors of Spirits and Vendor Representatives to remind them of the deadlines for the next price book.

Moved by Chairman Deloney, supported by Commissioner Olshove, that Bulletin 2014-02, be approved as written and presented, motion carried by unanimous vote.

VI. Ms. Hamilton presented a request for a Spirit Product Distribution change from A. Hardy/U.S.A. Ltd. (Hardy), involving the Travis Hasse Brands, to be effective August, 2014. She advised that Hardy would like to move these products from NWS Michigan, Inc., to General Wine & Liquor Company, Inc. Ms. Hamilton stated this change would consolidate the warehousing and delivery responsibility along with broker representation for all of Hardy's products.

Moved by Commissioner Olshove, supported by Chairman Deloney, that Administrative Order 2014-03, regarding the request of A. Hardy/U.S.A. Ltd., be approved as written and presented, motion carried by unanimous vote.

VII. Ms. Allison presented three requests from National Hospitality Institute (TAM® - Techniques of Alcohol Management program), Michigan Restaurant Association (ServSafe Alcohol™ Responsible Alcohol Service program) and Health Communications, Inc. (TIPS® - Training for Intervention Procedures program), asking for approval of an alternative method of teaching server training classes. They have each submitted documents for an online server training program which has been reviewed and contains the required criteria outlined in MCL 436.1906(6).

Chairman Deloney indicated that many other states have allowed online server training and these programs will provide another opportunity for licensees and employees to obtain training.

Moved by Chairman Deloney, supported by Commissioner Olshove, that the request from the National Hospitality Institute for the TAM® Techniques of Alcohol Management server training program curriculum for an online on-premises server training program is approved, motion carried by unanimous vote.

Moved by Chairman Deloney, supported by Commissioner Olshove, that the request from the Michigan Restaurant Association for the ServSafe Alcohol™ Responsible Alcohol Service server training program curriculum for an online on-premises server training program is approved, motion carried by unanimous vote.

Moved by Chairman Deloney, supported by Commissioner Olshove, that the request from the Health Communications, Inc. for the TIPS® Training for Intervention Procedures server training program curriculum for an online on-premises server training program is approved, motion carried by unanimous vote.

VIII. Ms. Wendt presented a request for a declaratory ruling from Attorney David J. Elmore on behalf of Lo Ha, Inc. (Petitioner), who held a Class C license in East Lansing, Ingham County. This request relates to the termination of the license for failure to timely submit a completed renewal application and fees by April 30, 2011. Petitioner claims that the notice regarding the termination of the license and the license renewal application was sent to the wrong mailing address and these documents were never received. Petitioner requests that a Declaratory Ruling be issued as to the applicability of §501(2) of the Liquor Control Code of 1998, MCL 436.1501(2), and administrative rule R 436.1107.

Moved by Chairman Deloney, supported by Commissioner Olshove and carried by unanimous vote, that the request for a declaratory ruling on the applicability of §501(2) of the Liquor Control Code of 1998, MCL 436.1501(2), and administrative rule R 436.1107 be denied.

IX. Old Business.

There was no Old Business.

X.	New Business.	
	There was no New Business.	
XI.	Public Comments.	
	There were no Public Comments.	
With no further business, moved by Commissioner Olshove, supported by Chairman Deloney, that the business meeting be adjourned at 9:50 a.m., motion carried by unanimous vote.		
	Fawcett utive Services	Andrew J. Deloney Chairman